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GATES AND COMPANY EXPANDS INVESTMENT BANKING PRACTICE – BRIAN BRADY JOINS TEAM

WILMINGTON, DE – Gates and Company is pleased to announce the addition of a new investment-banking executive: **Brian K. Brady** of Newark, DE.

Brian Brady brings over 14 years of experience in a variety of technology-related businesses and industries, including financial services, software, chemical manufacturing, telecommunications, aerospace, and IT. Most recently, Mr. Brady was CFO for Iridian Technologies (formerly IriScan) where he was responsible for all financial, operational, information systems, and human resources functions. He also led the company through two private placements, various debt offerings, venture financing, and the acquisition of a technology integration and marketing company. While a practicing CPA at PriceWaterhouseCoopers, Mr. Brady helped clients develop strategic and tactical programs for process improvement, revenue enhancement, and improved productivity and competitiveness.

He is well versed in management, corporate finance, and technology issues, having held leadership positions with companies such as General Electric, Martin Marietta, and Contel/GTE. Mr. Brady earned a BS in Computer Science/Business Information Systems from Elizabethtown College (Magna Cum Laude) and an MBA from the Wharton School. He is also a licensed CPA.

David Gates, President of Gates and Company, said, “Brian’s education, extensive experience, and industry contacts are a valuable resource for our clients. He has bought and sold businesses and raised capital while working at high growth companies and is now leveraging that experience to help our clients do the same. We welcome his expertise to help expand our growing investment banking practice.”

About Gates and Company

Gates and Company is a top-caliber management consulting and investment-banking firm that helps technology companies strategically build their businesses and increase revenue opportunities and market share. The firm specializes in market analysis, strategy formulation, financial strategy development, business and marketing plan development, patent evaluation/technology transfer, product/venture launch, mergers and acquisitions, and other investment banking activities.

Some of Gates and Company's clients include Advanticom, Claims OnLine, DCANet, Delta Industries, DuPont, FineStationery.com, The Franklin Institute, Jobnet.com, MedRisk, Primepoint, Spitz, Software Consulting Group, Visionet Systems, Voxera, WaveFront Research, and Zuckerman Honickman. For more information on Gates and Company, visit www.gatesandcompany.com.

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