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**NEWS – For Immediate Release**  
**March 2003**

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## **GATES AND COMPANY AND DREXEL PARTNERS ANNOUNCE STRATEGIC ALLIANCE**

**Wilmington, DE** – Gates and Company is pleased to announce the formation of a strategic alliance with investment banking firm **Drexel Partners** of **Malvern, PA** to strengthen its offering in the healthcare, pharmaceutical, and biotechnology industries.

Gates and Company and Drexel Partners both have expertise in the healthcare, life sciences, pharmaceutical, medical devices, and biotechnology industries. For clients, this alliance provides access to an even richer and deeper network of specialists, capabilities, and contacts. The alliance also provides additional depth to Gates and Company's investment banking practice for mergers, acquisitions, and business capitalization.

"It's great to have Drexel Partners as part of the extended Gates and Company team," said David Gates, President of Gates and Company. "Tom Olenzak, managing director of Drexel Partners, brings over 15 years of hands-on experience in healthcare industry operations, financing, and transactions. The Gates-Drexel alliance will be tremendously valuable to our clients. We are able to help develop market-driven strategic plans, support capital raises necessary to execute these plans, and assist with transactions as a method of expansion or liquidity. Both companies bring a solid client base to the alliance and we are proud of our extensive track record of successful engagements."

### **ABOUT GATES AND COMPANY**

Gates and Company is a top-caliber management consulting and investment-banking firm that helps companies strategically grow their businesses and improve earnings performance. The firm specializes in corporate venturing, growth strategy formulation, market research/analysis, business plan development, sales/marketing process improvement, product/venture launch, technology transfer, and mergers and acquisitions. Some of Gates and Company's clients include CorCell, DuPont, DuPont Teijin Films, eChip, The Franklin Institute, Maxwell Systems, mCom, MedRisk, National Biometric Security Project, Primepoint, Rohm and Haas, Software Consulting Group, Visionet Systems, W.L. Gore, and WaveFront Research. Gates and Company is also a founding member of Diamond State Ventures. For more information on Gates and Company, visit [www.gatesandcompany.com](http://www.gatesandcompany.com).

### **ABOUT DREXEL PARTNERS**

Drexel Partners, LLC is a transaction-focused firm specializing in the health care, life sciences, and information technology industries. Drexel works with management teams and their investors to plan and execute mergers, acquisitions, corporate financings, restructurings, buyouts, buildups, and consolidations. Drexel also works with its venture capital, private equity, and debt financing network to initiate and finance select buyouts, consolidations, and startups. For more information, visit [www.drexelpartners.com](http://www.drexelpartners.com).