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## **GATES AND COMPANY AND HAAKE & ASSOCIATES ANNOUNCE HOMELAND SECURITY AND NATIONAL DEFENSE DEVELOPMENT PROGRAM**

**Wilmington, DE** – Gates and Company is pleased to announce the formation of a **homeland security and national defense development** program with the Washington, DC-based firm of Haake & Associates, which specializes in strategic business development and legislative affairs in defense and homeland security.

For companies of any size, this program provides direct, experienced, and proven access to senior decision makers for opportunities in defense and homeland security. Benefits of the homeland security and national defense program include fast-track opportunity definition, value assessment, solution refinement, partnering identification, and access to appropriate, high-ranking government and military professionals, as well as senior executives at leading *Fortune* 500 companies.

With a military career spanning over 30 years, rising to the rank of Major General assigned to the U.S. Special Operations Command, Timothy Haake, Managing Director of Haake & Associates, has an impressive range of senior-level contacts both inside and outside the government that directly benefits Gates and Company clients.

“Tim helps our clients that have established or emerging technologies gain access to potential customers, funding sources, alliance partners, and technology licensing opportunities,” said David Gates, President of Gates and Company. “He also provides direct and effective strategies for navigating the Federal appropriations process. The Gates-Haake alliance will be tremendously valuable to our clients, especially those not located within the Washington, DC beltway.” Any company with a viable technology that is interested in selling to, partnering with, or receiving funding from the Federal government will benefit from this relationship.

Companies interested in this program should contact David Frankil at 703-856-6739.

### **ABOUT GATES AND COMPANY**

Gates and Company is a top-caliber management consulting and investment-banking firm that helps companies strategically grow their businesses and improve earnings performance. The firm specializes in corporate venturing, growth strategy formulation, market research/analysis, business plan development, sales/marketing process improvement, product/venture launch, technology transfer, and mergers and acquisitions. Some of Gates and Company’s clients include Antares Pharma, CorCell, DuPont, DuPont Teijin Films, ICT Group, mCom, MedRisk, NaPro BioTherapeutics, National Biometric Security Project, Rohm and Haas, Software Consulting Group, Visionet Systems, W.L. Gore, and WaveFront Research. Gates and Company is also a founding member of Diamond State Ventures. For more information on Gates and Company, visit [www.gatesandcompany.com](http://www.gatesandcompany.com).