



EAT OR BE EATEN: Powerful Strategies for Growing by Acquisition



Mergers and acquisitions can provide tremendous value, yet their impact on overall growth objectives must be thoroughly understood prior to moving forward. Some topics to be discussed during this session include:

- Developing criteria to measure target appropriateness
- Identifying and qualifying acquisition targets
- Performing due diligence on top candidates
- Structuring and negotiating a win-win deal

Wednesday, April 7, 2004

7:30 a.m. Registration and Continental Breakfast

8:00 – 9:30 a.m. Program

Marriott Conshohocken

111 Crawford Avenue,
West Conshohocken, PA

*To register for this complimentary seminar,
e-mail seminars@gatesandcompany.com. For more
information, call 302.428.1338 ext. 15.*

**Management teams seeking to expand
their business by acquisition should
attend this complimentary seminar!**

3000 Two Logan Square
Eighteenth and Arch Streets
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