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## **GATES AND COMPANY FACILITATING CLUSTER EFFORT IN DELAWARE FOR THE CHEMICAL INDUSTRY**

**Wilmington, Delaware**—Gates and Company is pleased to announce that it was selected to assist the State of Delaware’s Economic Development Office in driving growth and increasing jobs and opportunities in the chemical industry for Delaware. Gates and Company was selected, in part, due to its expertise, client base, and extensive network in the chemical and materials industry.

The chemical industry has been identified as one of seven clusters that the state has identified as the key economic engines that help drive Delaware’s economy. Facilitators from private industry have been selected to lead a group of about 25 business leaders who will make recommendations to Governor Ruth Ann Minner regarding the development of these industry clusters for concentrated growth and development in Delaware.

Gates and Company was selected to assist the Delaware Economic Development Office in this initiative for several reasons, including Gates and Company’s:

- Authorship of the business plan for Innovation Philadelphia’s “Molecular Valley” cluster initiative – a regional economic development project focusing on the chemical and materials industry
- Strong consultant resources with impressive academic and real-world background in cluster theory of strategic planning and development
- Reputation as a leading strategic consulting firm in the region for the chemical and materials industry, including significant clients and contacts within the industry
- Commitment to creating economic growth and stability in Delaware and the surrounding region
- Active participation in and support of technology-based businesses in Delaware and the region through participation in Diamond State Ventures

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### **About Gates and Company**

*Gates and Company* is a management consulting and investment banking firm dedicated to helping companies profitably expand their business. With an impressive track record of helping numerous companies reach their goals, Gates and Company specializes in investment banking, corporate venturing, growth strategy formulation, market research/analysis, business plan development, sales/marketing process improvement, product/venture launch, technology transfer, and mergers and acquisitions.

Selected clients include: Antares Pharma, CorCell, DuPont, DuPont Teijin Films, The Franklin Institute, Greene Tweed, Holland Coffee, InMat, Innovation Philadelphia, mCom, MedRisk, National Biometric Security Project, Parelec, Rohm and Haas, Software Consulting Group, State of Delaware, Visionet Systems, W.L. Gore, and WaveFront Research. For more information, visit [www.gatesandcompany.com](http://www.gatesandcompany.com).

Gates and Company is a founding member of Diamond State Ventures ([www.dsventures.net](http://www.dsventures.net)).

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